Manulife Investment Management

Investment Policy Statement Manulife Smart Balanced Dividend ETF Bundle Segregated Fund

Investment Objective

Unless otherwise noted, the investment objective of the underlying Fund is the same or substantially similar as the segregated fund objective.

This Fund seeks to provide a combination of income and capital appreciation by investing in the Manulife Smart Balanced Dividend ETF Bundle, or a substantially similar fund, which primarily invests in securities of exchange-traded funds to gain exposure to Canadian and U.S. equity and fixed income securities.

Investment Strategy

The Fund will invest in units of the Manulife Smart Balanced Dividend ETF Bundle, a mutual fund trust, or a substantially similar fund (the "Underlying Fund").

The investment strategy for the equity component of the Underlying Fund is to invest in equity securities through investments in the following underlying funds: Manulife Smart Dividend ETF and Manulife Smart U.S. Dividend ETF.

Manulife Smart Dividend ETF invests primarily in Canadian dividend paying securities. The portfolio advisor employs a proprietary quality dividend screen to select securities that have high and sustainable dividends or dividends that are expected to grow over time and provides optimization by allocating proportionally more assets to securities that have higher potential risk-adjusted returns.

Manulife Smart U.S. Dividend ETF invests primarily in U.S. dividend paying securities. The portfolio advisor employs a proprietary quality dividend screen to select securities that have high and sustainable dividends or dividends that are expected to grow over time and provides optimization by allocating proportionally more assets to securities that have higher potential risk-adjusted returns.

In managing the fixed income component of the Underlying Fund, the portfolio advisor invests in fixed income securities through investments in the following underlying fund: Manulife Smart Corporate Bond ETF.

Manulife Smart Corporate Bond ETF invests mainly in Canadian corporate investment-grade fixed income securities. Manulife Smart Corporate Bond ETF may also invest in high yield fixed income securities. The portfolio advisor employs a systematic value-added strategy that allocates the assets based on the optimization of sector, credit quality and yield of a proprietary model portfolio. Manulife Smart Corporate Bond ETF may additionally use a security selection overlay to enhance returns.

The portfolio advisor has target weightings for the underlying funds of Manulife Smart Balanced Dividend ETF Bundle. These weightings are listed below:

Weight	Target (%)	Minimum (%)	Maximum (%)
Manulife Smart Dividend ETF	30	25	35
Manulife Smart U.S. Dividend ETF	30	25	35
Manulife Smart Corporate Bond ETF	40	35	45

Risks

Where a segregated fund invests in units of an underlying fund, the segregated fund may be exposed to the risks associated with the underlying fund. Below is a list of principal risks for the underlying mutual fund(s) in which the Segregated Fund invests. For complete definitions of each principal risk, refer to the general section of the mutual fund Prospectus.

- Capital Depletion Risk
- Counterparty Risk
- Credit Risk
- Currency Risk
- Default Risk
- Derivative Risk
- Equity Risk
- ETF Risk

- Foreign Investment Risk
- Interest Rate Risk
- Multiple Series Risk
- Securities Lending, Repurchase and Reverse Repurchase Transaction Risk
- Specialization Risk
- Substantial Securityholder Risk
- Tax Risk
- Underlying Fund Risk

For more information on the strategies, as well as objectives and risks of the Underlying fund(s) in which the Segregated Fund invests, please refer to the Prospectus of the Underlying Fund(s) or contact us for a printed copy.

Where can I get more information or help?

For more information, please read the Information Folder and Contract, or you may contact us at:

Manulife 500 King St. N Waterloo, ON N2J 4C6

www.manulifeim.ca

Canada, Outside of Quebec 1-888-790-4387

Quebec & French Business 1-800-355-6776 For information about handling issues you are unable to resolve with us, contact the OmbudService for Life and Health Insurance at 1-800-268-8099 or on the web at **www.olhi.ca**.

For information about additional protection that is available for all life insurance contractholders, contact Assuris, a company established by the Canadian life insurance industry. See **www.assuris.ca** for details.

For information regarding how to contact the insurance regulator in your province, visit the Canadian Council of Insurance Regulators website at **www.ccir-ccrra.org**.

Manulife Investment Management

Manulife Investment Management is a trade name of The Manufacturers Life Insurance Company. The Manufacturers Life Insurance Company (Manulife) is the issuer of insurance contracts containing Manulife segregated funds and the guarantor of any guarantee provisions therein.

Manulife, Manulife Investment Management, the Stylized M Design, and Manulife Investment Management & Stylized M Design are trademarks of The Manufacturers Life Insurance Company and are used by it, and by its affiliates under license.