

**Investment Policy Statement****Manulife U.S. Balanced Private Segregated Pool****Investment Objective**

Unless otherwise noted, the investment objective of the underlying fund is the same or substantially similar as the segregated fund objective.

This Fund aims to generate income and capital appreciation primarily through exposure to a diversified portfolio primarily consisting of dividend paying equity and fixed income securities. The Pool will also invest its assets in equity, fixed income, mutual fund or exchange-traded fund securities.

**Investment Strategy**

This Fund will invest in units of the Manulife U.S. Balanced Private Trust, a mutual fund trust, or a substantially similar fund (the “Underlying Fund”).

The investment strategy of the Underlying Fund is to fulfill the objective of the Underlying Fund by investing primarily in a diversified portfolio of U.S. income-producing equity and fixed income securities. The equity component of the Underlying Fund invests primarily in dividend-paying U.S. common stocks and other equity securities. In selecting equity securities, the portfolio sub-advisor seeks to identify highly differentiated companies with sustainable competitive advantages with cash flow and returns on invested capital that are expected to consistently exceed their cost of capital. The portfolio sub-advisor favours companies with attractive and sustainable secular growth, high barriers to entry and strong management teams with a focus on shareholder value creation. Opportunities are evaluated with an approach that uses the present value of estimated future cash flows as the core methodology for measuring intrinsic value. The portfolio sub-advisor employs a disciplined fundamental research process which produces bottom-up company assessments using key assumptions that drive sales, margins, and return on invested capital.

The fixed income portion of the Underlying Fund may be invested directly or indirectly through investments in securities of other Underlying Funds or mutual funds managed by Manulife Investment Management Limited. The invested fixed income component of the Underlying Fund provides exposure to government and corporate debt securities from developed and emerging markets, U.S. government and agency securities, high yield bonds, preferred shares, convertible securities and other types of debt securities.

The portfolio sub-advisor may also invest directly in fixed income securities based on analyses of economic factors such as projected international interest rate movements, industry cycles and political trends. Within each sector, the portfolio sub-advisor looks for securities that are appropriate for the overall Underlying Fund in terms of yield, credit quality, liquidity and total return. In selecting securities, relative yields and risks/reward ratios are the primary considerations.

Please see “Sustainability Integration” in the “Information Applicable to One or More Funds” section of the Underlying Fund’s Prospectus for more information about how the Underlying Fund uses ESG integration as part of its investment process.

The Underlying Fund may invest in People’s Republic of China (“PRC”) Domestic Bonds traded on the China Interbank Bond Market, or PRC Corporate Bonds traded on the SSE or SZSE, through the Bond Connect Program. Please see “Securities Connect Risk” in the Prospectus of the Underlying Fund.

The Underlying Fund may hold a portion of its assets in cash or short-term money market securities for administrative purposes or while searching for investment opportunities and/or due to general market, economic or political conditions.

The Underlying Fund may also invest up to 70% of its assets in other investment funds, including Underlying Funds and ETFs, that may or may not be managed by the Manager (or one of its affiliates or associates), in order to gain indirect exposure to appropriate markets, sectors or asset classes. The Underlying Fund may invest in investment funds managed by unaffiliated investment managers if there are no suitable investment opportunities in affiliated funds. The Underlying Fund may also invest in additional types of ETFs and silver pursuant to regulatory relief or as permitted pursuant to NI 81-102, as described under “ETF Relief in the Prospectus of the Underlying Fund. Investments by the Underlying Fund in securities of other investment funds and/or silver may be done directly or indirectly, through a specified derivative, or, in the case of silver, in silver certificates. Underlying Funds will be selected with consideration for the Underlying Fund’s investment objective and strategies, past performance and volatility, among other factors. Please see “Investments in Underlying Funds” in the Prospectus of the Underlying Fund.

The Underlying Fund may invest in or use derivatives for hedging and non-hedging purposes in a manner consistent with the investment objective of the Underlying Fund and as permitted by applicable securities legislation or by the exemption described under “Derivatives Relief” in the Prospectus of the Underlying Fund. Derivatives may be used for hedging purposes in the event of significant cash flows into or out of the Underlying Fund and to provide protection for the Underlying Fund. Derivatives may be used for non-hedging purposes in order to invest indirectly in securities or financial markets and to gain exposure to other currencies. You will find more information about derivatives, including the types of derivatives expected to be used by the Underlying Fund, under “Derivative Risk” in the Prospectus of the Underlying Fund.

The Underlying Fund may also enter into securities lending, repurchase and reverse repurchase transactions to generate additional income and/or as a short-term cash management tool. For more information see “Securities Lending, Repurchase and Reverse Repurchase Transaction Risk” in the Prospectus of the Underlying Fund.

## Risks

Where a segregated fund invests in units of an underlying fund, the segregated fund may be exposed to the risks associated with the underlying fund. Below is a list of principal risks for the underlying mutual fund(s) in which the Segregated Fund invests. For complete definitions of each principal risk, refer to the general section of the mutual fund Prospectus.

- Asset-Backed and Mortgage-Backed Securities Risk
- Capital Depletion Risk
- Counterparty Risk
- Credit Risk
- Currency Risk
- Default Risk
- Derivative Risk
- Emerging Markets Risk
- Equity Risk
- ETF Risk
- Foreign Market Risk
- Income Trust Risk
- Interest Rate Risk
- Multiple Series Risk
- Prepayment Risk
- Securities Connect Risk
- Securities Lending, Repurchase and Reverse Repurchase Transaction Risk
- Small Company Risk
- Substantial Securityholder Risk
- Tax Risk
- Underlying Fund Risk

For more information on the strategies, as well as objectives and risks of the underlying fund(s) in which the Segregated Fund invests, please refer to the Prospectus of the underlying fund(s) or contact us for a printed copy.

## Where can I get more information or help?

For more information, please read the Information Folder and Contract, or you may contact us at:

Manulife  
500 King St. N  
Waterloo, ON N2J 4C6

[www.manulifeim.ca](http://www.manulifeim.ca)

Canada, Outside of Quebec  
**1-888-790-4387**

Quebec & French Business  
**1-800-355-6776**

For information about handling issues you are unable to resolve with us, contact the OmbudService for Life and Health Insurance at 1-800-268-8099 or on the web at [www.olhi.ca](http://www.olhi.ca).

For information about additional protection that is available for all life insurance contractholders, contact Assuris, a company established by the Canadian life insurance industry. See [www.assuris.ca](http://www.assuris.ca) for details.

For information regarding how to contact the insurance regulator in your province, visit the Canadian Council of Insurance Regulators website at [www.ccir-ccrra.org](http://www.ccir-ccrra.org).

## Manulife Investment Management

Manulife Investment Management is a trade name of The Manufacturers Life Insurance Company. The Manufacturers Life Insurance Company (Manulife) is the issuer of insurance contracts containing Manulife segregated funds and the guarantor of any guarantee provisions therein.

Manulife, Manulife Investment Management, the Stylized M Design, and Manulife Investment Management & Stylized M Design are trademarks of The Manufacturers Life Insurance Company and are used by it, and by its affiliates under license.